

## Message Text

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PAGE 01 STATE 067229  
ORIGIN AF-08

INFO OCT-01 ISO-00 DODE-00 PM-04 COME-00 /013 R

DRAFTED BY AF/W-EWLOLLIS:DFE

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FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

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E.O. 11652:N/A

TAGS: MASS, NI, US

SUBJECT: NORTHROP AIRCRAFT INTEREST IN NIGERIA

REF: STATE 035932

1. NORTHROP REPS (ROTHWELL AND WRIGHT) PAID CALL ON  
DEPARTMENT OF STATE (AF/W) MARCH 24 TO DISCUSS NIGERIA  
AND REPORT STATUS OF NORTHROP SALES EFFORTS THERE.

2. ACCORDING NORTHROP REPS, WILCOX DIVISION HAS GOOD CHANCE  
OF WINNING CONTRACT FOR NAVIGATION AIDES AT SEVERAL CIVIL  
AIRPORTS. IN OFFING IS CONTRACT FOR NAV AIDES TO BE  
PURCHASED BY NIGERIAN AIR FORCE (NAF). WILCOX DIVISION  
WILL BID FOR NAF CONTRACT IF RPT IF IT 'INS T E CIVIL CONTRAC

3. VENTURA DIVISION IS STILL STRIVING TO SELL TARGET DRONE  
AIRCRAFT SYSTEM TO THE NIGERIAN NAVY (NN). IF SUCCESSFUL  
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NORTHROP'S CONTRACT WILL BE FOR APPROXIMATELY DOLS 2.2  
MILLION AND INVOLVE TRAINING OF NN PERSONNEL IN US.

4. AIRCRAFT DIVISION STILL HOPES TO SELL F-5E'S TO NAF  
(REFTEL), BUT NORTHROP DOES NOT CONSIDER SALE LIKELY IN  
IMMEDIATE FUTURE.  
CHRISTOPHER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CONTRACTS, PROPOSALS (BID), NAVIGATIONAL AIDS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 26-Mar-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE067229  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** EWLOLLIS:DFF  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770104-0922  
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**Litigation History:**  
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**Message ID:** 28003ab1-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN AF  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Classification:** LIMITED OFFICIAL USE  
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**Review Media Identifier:**  
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**Review Release Event:** n/a  
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**Review Withdrawn Fields:** n/a  
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**To:** LAGOS  
**Type:** TE  
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**Review Markings:**  
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